



The Northeast Dairy Policy and Prices Summit Meeting

A two-day Conference

November 17-18, 2003

at

**The University of Connecticut Storrs Campus
Storrs, Connecticut**

Monday, November 17th at the Rome Ballroom in the Rome Commons

Tuesday, November 18th at Shippee Hall

Meeting Sponsored by

The University of Connecticut
College of Agriculture and Natural Resources,
Cooperative Extension Service,
The Food Marketing Policy Center, and
The Council of State Governments, Northeast Section

CONFERENCE PROGRAM

Monday, November 17, 2003

9:00 – 9:30 a.m.	Registration, Coffee, and Snacks	
9:30 a.m.	Welcoming Remarks	Emilio Pagoulatos, Dept. Head Ag & Resource Economics, University of Connecticut
		George Wilber, Representative, Connecticut Legislature
		Carl Peterson, Chairman, Agri-Mark
9:45 a.m.	Cost of Production on Dairy Farms	Michael Sciabarassi, University of New Hampshire, Cooperative Extension
10:30 a.m.	Cost of Milk Processing and Distribution	Corey Durling and Karol Szot, Partners, Dairy Technomics, Lebanon, New Jersey
11:15 a.m.	Retail in-store Costs of Milk Distribution	Professor George Criner, University of Maine
12:00 – 1:15 p.m.	Buffet Lunch – Rome Ballroom	
1:15 – 2:15 p.m.	The Outlook for Farm Milk Prices and Federal Dairy Policy	Robert Wellington, Economist, Agri-Mark, Lawrence, MA
2:15 – 3:15	Recent Retail, Wholesale, and Farm Prices in New England and New York: Analysis of Excessive Retail Margins in New England	Professor Ronald W. Cotterill, Director, Food Marketing Policy Center, University of Connecticut
3:15 – 3:30 p.m.	Coffee Break	
3:30 p.m.	State-Regional Policy Option 1. A Review of the New York Price Gouge Law	Martin Mack, New York Deputy Attorney General
4:30 – 5:30 p.m.	Round Robin Forum: Each organization or group can briefly introduce itself, and state its interests and/or concerns on dairy policy and pricing. The goal of this session is to facilitate discussion through the evening and on day two of the meeting.	
5:30 p.m.	<i>Keynote Speaker – Richard Blumenthal, Attorney General of Connecticut</i>	
6:00 – 7:00 p.m.	Reception – Rome Ballroom	
7:00 – 9:30 p.m.	Dinner – Rome Ballroom	
Days End	Hospitality Venue	Nathan Hale Inn, Blue Oak Cafe

Tuesday, November 18, 2003

9:00 a.m.	State-Regional Policy Option 2: Over Order Premiums by the Pennsylvania Milk Marketing Board	David DeSantis, Director, Enforcement and Accounting, Pennsylvania Milk Marketing Board
10:00 a.m.	Coffee Break	
10:15 – 11:15 a.m.	State-Regional Policy Option 3: The Proposed Connecticut Price Collar Approach	Professor Ronald W. Cotterill, Director, Food Marketing Policy Center, University of Connecticut
11:15 – 12:00 p.m.	Legal Aspects of State-Regional Policy Options	Douglas Eberly, General Counsel, Pennsylvania Milk Marketing Board
12:00 p.m.	Buffet Lunch – Pequot Room	
1:30 – 2:30 p.m.	Report from State Legislators on Status of Milk Price Regulation and Pending Legislation	
2:30 – 3:15 p.m.	Discussion of Policy Options to Promote the Viability of the Northeast Dairy Industry.	Facilitators: Representative George Wilber Carl Peterson, Chairman, Agri-Mark
3:15 – 3:30	Coffee Break	
3:30 – 4:00	Continued Discussion	
4:00 p.m.	Adjourn	

REGISTRATION

Please complete this registration form and send it along with the \$75 registration fee to:

Dr. Ronald W. Cotterill, Director
Food Marketing Policy Center
Agricultural and Resource Economics
1376 Storrs Road, Unit 4021
Storrs, Connecticut 06269-4021

Checks are to be made payable to the **University of Connecticut**. We regret that cash and credit cards cannot be accepted.

Name

Title

Organization

Address

City

State.....Zip Code.....

Telephone.....

Email

Fax.....

REGISTRATION FORM AND CHECK MUST BE RECEIVED BY NOVEMBER 10TH

REGISTRATION FEE AFTER NOVEMBER 10TH WILL BE \$125

CONFERENCE LOCATION

Events are scheduled at the University of Connecticut, Storrs Campus, in two different locations. On Monday, November 17, the meeting, lunch and dinner will be held at the Rome Commons in the Rome Ballroom . On Tuesday, November 18, the meeting will be held at Shippee Hall, and lunch will be held in the Pequot Room next to Shippee Hall.

ROOM RESERVATIONS

The Nathan Hale Inn, University of Connecticut Storrs Campus Tel: (860) 427-7888.
(See attached sheet)

The Fitch House Bed & Breakfast Tel. & Fax: (860) 456-0922
Located on Route 195 approximately 3.4 miles south of the University of Connecticut campus
563 Storrs Road, Route 195
Mansfield Center, CT 06250-0163
DIRECTIONS TO FITCH HOUSE (See www.Fitchhouse.com)

The Best Western Regent Inn, CT Rt. 195 at US Rt. 6
Mansfield Center, CT 06250
DIRECTIONS TO BEST WESTERN Contact Best Western at Tel. & Fax: (860) 423-8451

PARKING

South Parking Garage \$6 per day, no overnight parking. (See campus map, attached.)

For those who are staying overnight at the Nathan Hale Inn, you may leave your car inside the Inn's gated parking lot at no charge, while you are staying there. The Rome Ballroom is across the street. On Tuesday, November 17, please leave your car in the Nathan Hale Inn Parking lot and walk to Shippee Hall (about a 10 minute walk). Please be sure you do not park in the Area 2 parking lot between The Rome Complex and the Nathan Hale Inn. This is parking for employees.

For those who are not staying at the Nathan Hale Inn, parking is available in the South Parking Garage at \$6.00 per day. Park there on Monday, November 17, and walk to the Rome Ballroom, approximately two blocks. Then on Tuesday, November 18, park in the South Parking Garage again and walk to Shippee Hall, about a 15 minute walk.

For those with a State handicapped parking permit, handicapped parking is available adjacent to the Rome Commons and Shippee Hall.

If anyone needs special accommodations, please let us know at (860) 486-1927.